



## Operating Plant and Systems Professionals

Inc.

'Your Increased Profitability is Our Bottom Line'

### **GEORGE SIOJO INFORMATION TECHNOLOGIES SPECIALIST**

#### **CAREER PROFILE**

Mr. George Siojo has 20 years of experience delivering projects that enhance business performance through information technologies. He has served a variety of industries including Oil & Gas, Chemicals, Utilities, and Investment Management; consistently delivering projects in the areas of Plant Maintenance and Reliability, Process Yield Accounting, Inventory Management, Procurement, Sales & Order Management, Shipping, Global Manufacturing Logistics, and CRM.

Some projects of a more technical nature include ASP(Application Service Provider) infrastructure engineering, enterprise integration, data warehouse/data marts development, and software engineering workbench. In these projects, Mr. Siojo provided leadership for engineering methodologies, architecture design, product selection, and collaboration with other technology firms.

For most of his career, Mr. Siojo assembled IT professionals into high performance and innovative teams for application development, data center operations, call center/help desk, packaged software implementation, and business performance optimization. Through collaboration with Client Executives for strategic direction; and a honed execution methodology he has delivered well conceived and expertly executed projects. Mr. Siojo has consulted with BP, ChevronTexaco, ENI/Agip, Occidental Petroleum, American Electric Power, Philadelphia Power & Light, Exelon (PECO & ComEd), Unisource Energy, Sandia National Laboratories, Esprit, Zilog, among others.

Mr. Siojo specializes in IT Project Management, IT Strategy Development, Enterprise Architecture, and IT Service Management for Data Center Operations.

#### **RELEVANT EXPERIENCE**

- ❑ Multiple implementations of asset management systems for oil & gas companies; both upstream and downstream
- ❑ Integration of Meridium asset performance management system to Passport asset management system
- ❑ Facilitation of discussions re plant data hierarchies and taxonomies leading to definitions of systems of record, change control processes, and data conversion strategies for engineering design data, inspection records, failure modes, preventive maintenance work orders and schedule, equipment history
- ❑ PSM Program Management – development of PSM framework and implementation strategies to ensure PSM practice is at the top of plant priorities; data integrity across disparate systems is maintained; and processes (particularly MOC) are implemented and accepted

## **PROFESSIONAL EXPERIENCE**

### **FIT, Inc.**

#### **Consulting PSM Program Manager (January 2008 – Present)**

Client is the biggest independent refiner in Western Europe. Working with the Health, Safety, and Environment (HSE) organization, deployed Impact Risk Management System to 8 sites in the European continent and UK.

#### **Project Manager (April – January 2008)**

Client is the biggest independent refiner in Western Europe. Managed the deployment of CredoSoft Inspection Management System; and the subsequent interface to Oracle Maintenance Module of its eBusiness Suite.

### **Independent Consultant**

#### **Consulting PSM Program Manager (April – June 2007)**

Client is one of biggest refineries in North America with a need to develop and implement a multi-year/multiple-initiative Process Safety Management Program. Client requested consulting assistance in auditing and closing engagement with their vendor; and then, scope and plan the next initiatives into a program for the next 24 months

- ❑ Program covers initiatives in Process Safety Information and Documents Management; and implement new software for Management of Change, Process Hazard Analysis, and Mechanical Integrity
- ❑ Program also covers the management aspects of PSM – organizing and staffing a PSM Team and establishing a PSM Governance Council to steward PSM initiatives

#### **IT Management Consultant (April 2006 – March 2007)**

Practice area includes IT Executive Management and PMO's on IT Governance; IT Strategy, Project and Program Management; Capacity and Capability Management; Budget Planning & Portfolio Management

- ❑ Consulted with a variety of organizations – university, health care, high-tech software, city, and financial to organize project organizations and implement portfolio management software
- ❑ Implemented project, program, and portfolio management processes
- ❑ Implemented IT resource capacity and capability management processes

#### **Independent Consultant to Arizona Utility (April 2005 – April 2006)**

- ❑ Organized and launched Project Management Office
- ❑ Provided oversight and QA of top 10 enterprise projects
- ❑ Integrated IT Governance, Strategy, PMO, and IT Operations
- ❑ Organization of forums for change management and resource management
- ❑ Advised CIO in IT Strategy, Enterprise Architecture, and IT organizational challenges

#### **Project Management Lead – Kaiser Permanente (February 2004 – April 2005)**

Lead Project Manager for Northern California Region in charge of implementation of Epic Software Suite (a Healthcare suite for Inpatient, Outpatient, Ambulatory, Ancillaries, Billing, etc.)

- ❑ Organized, planned, and delivered regional technical infrastructure for Epic deployment consisting of 240 Unix blade servers and 80 Citrix servers
- ❑ Managed integration design, testing, and implementation: Epic & Ancillary Systems
- ❑ Provided production support - incident/problem management, change, configuration, upgrades
- ❑ Managed Health Connect application development initiatives
- ❑ Epic products experience include Prelude (Registration), Resolute (Billing), Tapestry (Benefits Administration), EpicWeb, EpicCare EMR, Clarity (Reporting), Bridges (Interface Gateway), Chronicles/Cache RDBMS

### **Consultant to Energy Company Chief Information Officer (June 2001 – March 2003)**

- ❑ Directed \$7M CIO-sponsored initiatives; Passport – Ariba eCommerce integration; upgrade of Passport and Meridium servers; Reorganization of Data Center Support Team; Installation of Remedy CRM; Implementation of Sigmafine with SAP integration
- ❑ Negotiated software and hardware contracts; developed Service Level Agreements
- ❑ Counseled CIO on IT Strategy development approach and methodology
- ❑ Developed work processes for IT Service Management
- ❑ Trained Support Team on IT Service Management Principles and Practice

### **InfoGain Corporation (January 2001 – June 2001)**

#### **Director of Web Technologies Practice**

##### Responsibilities

- ❑ Practice Development – market definition; strategy development; practice area development in Web Technologies.
- ❑ Projects Delivery - oversight for contract administration, project planning, implementation, and oversight, budget control, risk management, and team development; development of methodologies for implementation.
- ❑ Customer Training - development and delivery of training programs and services.
- ❑ Knowledge Management – development of infrastructure and practices.
- ❑ Managed \$3.5M Project for Shipping Company; scope included Architecture Design, Enterprise Integration, & Order-to-Bill Workflow Application

### **Capstan Systems (October 1999 – November 2000)**

#### **Vice President of Operations**

##### Responsibilities

- ❑ Projects Delivery - oversight for contract administration, project planning, implementation, and oversight, budget control, risk management, and team development; development of methodologies for implementation.
- ❑ IT Operations - engineering and management of ASP & IT infrastructure.
- ❑ Customer Support - management of customer support services
- ❑ Corporate and Customer Training - development and delivery of training programs and services.
- ❑ Strategic Planning - development of corporate strategic plan with other members of executive team.
- ❑ Knowledge Management – development of infrastructure and practices.

##### Accomplishments

- ❑ Built a 45-person Operations Team to manage and operate ASP & IT infrastructure, provide corporate and customer training, provide 24x7 customer support, and trained project implementation consultants.
- ❑ Completed development of flagship logistics application in 4 months; developed and implemented software development methodology.
- ❑ Engineered computing and networking infrastructure for 24x7 operations.
- ❑ Developed relationships with 2 outsource software engineering firms.

### **Indus International (October 1990 – September 1999)**

#### **Senior Project Manager**

##### Responsibilities

- ❑ Project Delivery - contract administration, project planning and implementation, budget control, risk management, and team management.
- ❑ Team Development - staff recruitment, training and development; development of methodologies for implementation.
- ❑ Business Development - generation of sales in software and services.

- ❑ Strategic Planning - strategic plan development for Services Group; collection and assessment of market intelligence in Oil & Gas industry
- ❑ Product Development – led the development of integration of Meridium (a reliability software package), SAP Financials to Indus' Passport Suite

#### Accomplishments

- (a) Completed delivery of several large-scale projects in the Chemicals, Oil and Utility industries - Chevron, AGIP, British Petroleum, Occidental Petroleum, CSW Energy, PECO Energy.
- (b) Sold \$7M in software and services in the last three years.
- (c) Participated in the development of Indus International's methodology for software implementation.
- (d) Developed alliance agreement with Chevron leading to funding for co-development of interface to SAP Financials and Ariba E-Commerce suite.
- (e) Initiated and developed Data Warehousing practice; lead development of partnership agreements with Cognos and Broadbase resulting in VAR status for Indus International.

### **Franklin-Templeton Investments (1985–1990)**

#### **Senior Systems Analyst**

##### Responsibilities

- (a) Project Delivery - project planning and administration, team management.
- (b) Application Development - analysis, design, programming, QA, and documentation of software applications and business processes.
- (c) Business Reengineering - process review & redesign; conduct of JAD sessions.
- (d) Training and Implementation - development of training materials, training delivery, application deployment.
- (e) Production Support - trading and settlement systems support.

##### Accomplishments

- (a) Developed first PC-based dial-up online trading system for brokers.
- (b) Developed and managed support organization for operation and maintenance of online trading system.
- (c) Principal analyst/designer for several applications for the Operations and Sales Departments.

### **Andersen Consulting (1983–1985)**

#### **Senior Consultant**

##### Responsibilities

- ❑ Project Delivery - project planning and administration, team management.
- ❑ Application Development - analysis, design, programming, QA, and documentation of software applications and business processes.
- ❑ Training and Implementation - development of training materials, training delivery, application deployment.

##### Accomplishments

- ❑ Delivered several projects to various government entities, banks and private businesses - Ministry of Education & Culture, Central Bank of the Philippines, Far East Bank & Trust, Nicholas Stoodley Enterprises.
- ❑ Managed office automation practice in partnership with GlobOffice AG.

### **Accumetrix Systems Corporation (1981–1983)**

#### **Division Manager**

##### Responsibilities

- ❑ Project Delivery - Project planning and administration, contract administration, materials and logistics management, team management.

- ❑ Business Development and Administration - Marketing and sales development; general division administration and management, P&L responsibility.
- ❑ Research and Development – Design and management of R&D programs.
- ❑ Design of Electronic Systems - Security and closed-circuit TV surveillance, master antenna signal distribution, building automation, fire alarms, public address and paging, building acoustics, concert hall sound systems, simultaneous interpretation systems, 35mm projection systems with Dolby cinema surround sound, recording studio systems.

#### Accomplishments

- ❑ Designed and completed installations for several commercial and public buildings, hotels, churches, convention centers, clubs, residences.
- ❑ Started the division from start-up phase to become one of top electronic systems contractors in the construction industry.
- ❑ Developed relationships with architects, consulting engineers, general contractors, and government officials.
- ❑ Developed exclusive distributor relationships with various vendors and manufacturers.
- ❑ Built and staffed R&D facility.
- ❑ Recruited and trained engineers, technicians and installers.

### **Electro-Systems (1979–1981)**

#### **Systems Engineer**

#### Responsibilities

- ❑ Design of electronic systems - Security and closed-circuit TV surveillance, master antenna signal distribution, building automation, fire alarms, public address and paging, building acoustics, concert hall sound systems, simultaneous interpretation systems, 35mm projection systems with cinema surround sound, recording studio systems.
- ❑ Project Engineering - estimating, installation, testing and trouble-shooting, installation coordination with associated crafts, design collaboration with architects, project management support.
- ❑ Sales support - preparation of design and estimates for contract bids, presentations to clients, engineering consultants and architects.

#### Accomplishments

- ❑ Designed and implemented various systems for the residence of the president of the Philippines - Malacanang Palace.
- ❑ Designed and implemented systems for engagements of Pope John Paul II visit.
- ❑ Designed and completed installations for several commercial and public buildings, hotels, churches, convention centers, clubs, residences - Philippine International Convention Center, Film Center of the Philippines, Manila Hotel, Bank of the Philippine Islands.

### **Education**

Bachelor of Science in Electronics and Communications Engineering  
University of Santo Tomas, Philippines

Certified PMP; Project Management Institute since 2003